# MOBILE HOME LOANS WITHOUT LAND Affil iate Program

Dear Mortgage Professional,

Almost every broker in America is getting calls from customers who have mobile homes. The greatest majority have no way to help these people.

What are you doing with these customers? If you answered 'nothing' then you are wasting advertising dollars and worse yet your valuable time every time one of these calls comes in.

MH-Loans.com is proud to announce our first program which will allow you to receive a payout for the referral of customers who wish to Purchase or Refinance their manufactured homes in Mobile Home Parks, on leased land, family land, or anywhere that the land is not financed with the home.

We handle all of the work and interaction with the customer. Your total time commitment is about 5 minutes to screen the customer and take a one page application. Easily earn an extra \$1000 - \$1500 per month, just for spending a few minutes with customers that you otherwise couldn't help. Start turning wasted calls and internet inquires into cash today!

In today's difficult mortgage market it is more important than ever to bring as many sources of income into your mortgage operation as possible. Our philosophy is to help you earn money on every customer you come into contact with whether you can help them directly or not.

We look forward to working with you and we thank you for your recommendation of MH-I pans.com.

Sincerely,

Sam Hess MH-Loans.com

### MOBILE HOME LOANS WITHOUT LAND

# <u>Affiliate Program</u>

The MH-Loans.com affiliate program is designed so that you should spend only about 5 minutes with each of these customers!

Simply fax the appropriate application – we do the rest!

- We pull the credit and screen the customer.
- We handle ALL of the paperwork.
- We contact the customer and answer any questions they may have about their loan.
- We give them an individualized savings quote. If we can't save them money, we will tell them right away.
- We handle all the details involved with completing their loan.
- We send out periodic spreadsheets detailing which loans are near funding. The frequency depends on your volume.
- When loans fund, we send you a check!

#### **Guidelines (Which Customers can we help?):**

- Minimum credit scores = 620. **DO NOT PULL THE CREDIT.** Just ask the customer how he would rate his credit. We will pull credit only if the customer meets the rest of the program guidelines.
- APPLICANTS MUST HAVE GOOD TO EXCELLENT CREDIT. Scores alone are not the determining factor.
- Prior Bankruptcy, Consumer Credit Counseling, or Debt Consolidation requires at least 2 years of re-established credit with 3 NEW accounts and ZERO late payments.
- Full income documentation required for all mobile homes.
- Max DTI = 45%.
- The best programs are available for homes 15 years or newer.
- Homes as old as 1977 are eligible on a case by case basis.
- Pre-HUD homes as old as 1970 are eligible in California ONLY. Rate/Term refi's ONLY (NO Cash Out on Pre-HUD homes. NO Purchase loans on Pre-HUD homes).
- Singlewides, Doublewides, Triple-Wides All OK.
- Park-Model Homes are not eligible.
- Minimum Ioan amount = \$15K Refi's / \$26K Purchase Ioans.
- The customer's current rate should be at least 9 10% in order to realize any significant savings by refinancing.
- Owner occupied primary residence preferred. Second homes, vacation homes, homes for relatives are handled on a
  case by case basis.
- NO INVESTMENT OR RENTAL PROPERTIES.
- All states OK except AK, CT, HI, MA, ME, NV, and NJ.
- If a deal is submitted through multiple sources, credit and payout will go to the first to send the application.

#### Pay Scale (What is in it for you?):

#### **Refinance Transactions:**

- Singlewide Mobile Homes = \$350 each.
- Doublewide/Triplewide/Quad Wide Mobile Homes = \$500 each.

#### **Purchase Transactions:**

• \$250 each regardless of the size home.

This may not seem like a large sum of cash until you consider the fact that most of these loans average between \$25K and \$30K (there isn't a whole lot of money to be made on a loan that small) and that you should have <u>less than 5 minutes of your time</u> invested in each application.

We fully understand that your referral to us is a direct reflection on your business. We will always treat your customers with the utmost courtesy and respect.

We fully respect the current relationships you have with realtors, builders, and others that send you loans. We will never try to get these people to circumvent you and send loans directly to us. In fact we encourage them to contact you directly whenever they have a mobile home borrower they would like to refer. We know that a solid and honest relationship with you will generate a steady flow of applications. We will do everything within our power to maintain that relationship.

We thank you for your recommendation of MH-Loans.com. We look forward to serving your customers.

# MOBILE HOME LOANS WITHOUT LAND

# <u>affiliate APPLICATION</u>

Fax to: 775-295-3961

			Date
	<u>Affilia</u>	ate Information	
Your Name			
Individual or Company N	Name who will rece	ive checks	
	nt your checks sent		
Company you work for _			
Position			
Phone Contact Info:	Bus	Cell	
	Other		
E-Mail Address			
Your Web Site (if any):			
. •		closed IRS Form W-9. Fax th lication forms so that you can	
Continued participation MH-Loans.com and its s	. •	olely at the discretion of	
Name – Print			
Signature			

# **MOBILE HOME LOANS WITHOUT LAND**

# affiliate agreement

Fax to: 775-295-3961

Fax to:	775-295-3961
This Agreement between MH-Loans.com (hereinafter refe	
andemployees and agents, agree to the following:	(hereinafter referred to as "Affiliate") and each of it's
	ormation on mobile home and manufactured home customers. All
property value information, or customer(s) creditworthines	1H-Loans.com has not been altered or modified in any way, includir
2. COMPENSATION	and a thing's Energy to a site of a grant of a site of a
and funds a loan transaction. A signed IRS Form W-9 mus	per lead basis. Fees to be paid at the time the customer completes at be on file in order to submit deals. For customer information ting of MH-Loans.com, credit and payment for that deal will go to the
	s Affiliate in the attempt to avoid payment of fees. Affiliate agrees no clients of MH-Loans.com in any way, shape, or form.
	ninates. Termination will be effective upon written receipt by either
party.	
Termination of this Agreement by MH-Loans.com does no compensation.  5. JURISDICTION AND ARBITRATION	t relieve MH-Loans.com of its obligations set forth herein relating to
	ws of the State of Indiana. If any part of this Agreement is found to
be unenforceable, all other terms of this Agreement will re	main in effect until the Agreement is terminated. Any controversy or mitted for Arbitration under the laws of the State of Indiana.
You agree to indemnify, defend and hold MH-Loans.com a agents, attorneys, advertisers, and clients (collectively, "O expense, including reasonable attorneys' fees, related to y	and their respective directors, officers, shareholders, employees, ur Affiliated Parties") harmless from any liability, loss, claim or our participation in this Agreement.
7. RELATIONSHIP OF PARTIES	
venture, agency, franchise, sales representative, or emplo make any representations on our behalf. Neither MH-Loan	s, and nothing in this agreement will create any partnership, joint syment relationship between the parties. You will have no authority the scom nor Affiliate will represent themselves as an Agent or whether on your site or otherwise, that reasonably would contradict
8. ASSIGNMENT	
The Affiliate may not assign this Agreement without the p	orior written consent of MH-Loans.com.
Affiliate:	MH-Loans.com
Affiliate Name (Print)	Name (Print)
Affiliate Signature	Signature:
	Date:
Business Address	

Business Phone
Date: \_\_\_\_

Form (Rev. November 2005)
Department of the Treasury

# Request for Taxpayer Identification Number and Certification

Give form to the requester. Do not send to the IRS.

page 2.	Name (as shown on your income tax return)		
on	Business name, if different from above		
Print or type ic Instructions	Check appropriate box: Individual/ Sole proprietor Corporation Partnership Other	<b>&gt;</b>	Exempt from backup withholding
Print o	Address (number, street, and apt. or suite no.)	Requester's name an	d address (optional)
Specific	City, state, and ZIP code		
See S	List account number(s) here (optional)		
Part	Taxpayer Identification Number (TIN)		
backu alien, s	your TIN in the appropriate box. The TIN provided must match the name given on Line 1 or withholding. For individuals, this is your social security number (SSN). However, for a resole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entity mployer identification number (EIN). If you do not have a number, see <i>How to get a TIN</i> or	sident	ecurity number  +
Note.	If the account is in more than one name, see the chart on page 4 for guidelines on whose to enter.		r identification number

#### Part II Certification

Under penalties of perjury, I certify that:

- 1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
- 2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
- 3. I am a U.S. person (including a U.S. resident alien).

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the Certification, but you must provide your correct TIN. (See the instructions on page 4.)

 Sign
 Signature of

 Here
 U.S. person

 ▶
 Date

#### **Purpose of Form**

A person who is required to file an information return with the IRS, must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

**U.S. person.** Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

- 1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
  - 2. Certify that you are not subject to backup withholding, or
- 3. Claim exemption from backup withholding if you are a U.S. exempt payee.
- In 3 above, if applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income.

**Note.** If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

For federal tax purposes, you are considered a person if you are:

- An individual who is a citizen or resident of the United States.
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States, or
- Any estate (other than a foreign estate) or trust. See Regulations sections 301.7701-6(a) and 7(a) for additional information.

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income.

The person who gives Form W-9 to the partnership for purposes of establishing its U.S. status and avoiding withholding on its allocable share of net income from the partnership conducting a trade or business in the United States is in the following cases:

• The U.S. owner of a disregarded entity and not the entity,

Form W-9 (Rev. 11-2005) Page **2** 

- The U.S. grantor or other owner of a grantor trust and not the trust, and
- The U.S. trust (other than a grantor trust) and not the beneficiaries of the trust.

**Foreign person.** If you are a foreign person, do not use Form W-9. Instead, use the appropriate Form W-8 (see Publication 515, Withholding of Tax on Nonresident Aliens and Foreign Entities).

Nonresident alien who becomes a resident alien. Generally, only a nonresident alien individual may use the terms of a tax treaty to reduce or eliminate U.S. tax on certain types of income. However, most tax treaties contain a provision known as a "saving clause." Exceptions specified in the saving clause may permit an exemption from tax to continue for certain types of income even after the recipient

If you are a U.S. resident alien who is relying on an exception contained in the saving clause of a tax treaty to claim an exemption from U.S. tax on certain types of income, you must attach a statement to Form W-9 that specifies the following five items:

has otherwise become a U.S. resident alien for tax purposes.

- 1. The treaty country. Generally, this must be the same treaty under which you claimed exemption from tax as a nonresident alien.
  - 2. The treaty article addressing the income.
- 3. The article number (or location) in the tax treaty that contains the saving clause and its exceptions.
- 4. The type and amount of income that qualifies for the exemption from tax.
- 5. Sufficient facts to justify the exemption from tax under the terms of the treaty article.

**Example.** Article 20 of the U.S.-China income tax treaty allows an exemption from tax for scholarship income received by a Chinese student temporarily present in the United States. Under U.S. law, this student will become a resident alien for tax purposes if his or her stay in the United States exceeds 5 calendar years. However, paragraph 2 of the first Protocol to the U.S.-China treaty (dated April 30, 1984) allows the provisions of Article 20 to continue to apply even after the Chinese student becomes a resident alien of the United States. A Chinese student who qualifies for this exception (under paragraph 2 of the first protocol) and is relying on this exception to claim an exemption from tax on his or her scholarship or fellowship income would attach to Form W-9 a statement that includes the information described above to support that exemption.

If you are a nonresident alien or a foreign entity not subject to backup withholding, give the requester the appropriate completed Form W-8.

What is backup withholding? Persons making certain payments to you must under certain conditions withhold and pay to the IRS 28% of such payments (after December 31, 2002). This is called "backup withholding." Payments that may be subject to backup withholding include interest, dividends, broker and barter exchange transactions, rents, royalties, nonemployee pay, and certain payments from fishing boat operators. Real estate transactions are not subject to backup withholding.

You will not be subject to backup withholding on payments you receive if you give the requester your correct TIN, make the proper certifications, and report all your taxable interest and dividends on your tax return.

# Payments you receive will be subject to backup withholding if:

- 1. You do not furnish your TIN to the requester,
- 2. You do not certify your TIN when required (see the Part II instructions on page 4 for details),

- 3. The IRS tells the requester that you furnished an incorrect TIN.
- 4. The IRS tells you that you are subject to backup withholding because you did not report all your interest and dividends on your tax return (for reportable interest and dividends only), or
- 5. You do not certify to the requester that you are not subject to backup withholding under 4 above (for reportable interest and dividend accounts opened after 1983 only).

Certain payees and payments are exempt from backup withholding. See the instructions below and the separate Instructions for the Requester of Form W-9.

Also see Special rules regarding partnerships on page 1.

#### **Penalties**

**Failure to furnish TIN.** If you fail to furnish your correct TIN to a requester, you are subject to a penalty of \$50 for each such failure unless your failure is due to reasonable cause and not to willful neglect.

Civil penalty for false information with respect to withholding. If you make a false statement with no reasonable basis that results in no backup withholding, you are subject to a \$500 penalty.

**Criminal penalty for falsifying information.** Willfully falsifying certifications or affirmations may subject you to criminal penalties including fines and/or imprisonment.

**Misuse of TINs.** If the requester discloses or uses TINs in violation of federal law, the requester may be subject to civil and criminal penalties.

#### **Specific Instructions**

#### Name

If you are an individual, you must generally enter the name shown on your income tax return. However, if you have changed your last name, for instance, due to marriage without informing the Social Security Administration of the name change, enter your first name, the last name shown on your social security card, and your new last name.

If the account is in joint names, list first, and then circle, the name of the person or entity whose number you entered in Part I of the form.

**Sole proprietor.** Enter your individual name as shown on your income tax return on the "Name" line. You may enter your business, trade, or "doing business as (DBA)" name on the "Business name" line.

Limited liability company (LLC). If you are a single-member LLC (including a foreign LLC with a domestic owner) that is disregarded as an entity separate from its owner under Treasury regulations section 301.7701-3, enter the owner's name on the "Name" line. Enter the LLC's name on the "Business name" line. Check the appropriate box for your filing status (sole proprietor, corporation, etc.), then check the box for "Other" and enter "LLC" in the space provided.

**Other entities.** Enter your business name as shown on required federal tax documents on the "Name" line. This name should match the name shown on the charter or other legal document creating the entity. You may enter any business, trade, or DBA name on the "Business name" line.

**Note.** You are requested to check the appropriate box for your status (individual/sole proprietor, corporation, etc.).

#### **Exempt From Backup Withholding**

If you are exempt, enter your name as described above and check the appropriate box for your status, then check the "Exempt from backup withholding" box in the line following the business name, sign and date the form.

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Generally, individuals (including sole proprietors) are not exempt from backup withholding. Corporations are exempt from backup withholding for certain payments, such as interest and dividends.

**Note.** If you are exempt from backup withholding, you should still complete this form to avoid possible erroneous backup withholding.

**Exempt payees.** Backup withholding is not required on any payments made to the following payees:

- 1. An organization exempt from tax under section 501(a), any IRA, or a custodial account under section 403(b)(7) if the account satisfies the requirements of section 401(f)(2),
- 2. The United States or any of its agencies or instrumentalities,
- 3. A state, the District of Columbia, a possession of the United States, or any of their political subdivisions or instrumentalities,
- 4. A foreign government or any of its political subdivisions, agencies, or instrumentalities, or
- 5. An international organization or any of its agencies or instrumentalities

Other payees that may be exempt from backup withholding include:

- 6. A corporation,
- 7. A foreign central bank of issue,
- 8. A dealer in securities or commodities required to register in the United States, the District of Columbia, or a possession of the United States,
- 9. A futures commission merchant registered with the Commodity Futures Trading Commission,
  - 10. A real estate investment trust,
- 11. An entity registered at all times during the tax year under the Investment Company Act of 1940,
- 12. A common trust fund operated by a bank under section 584(a),
  - 13. A financial institution,
- 14. A middleman known in the investment community as a nominee or custodian, or
- 15. A trust exempt from tax under section 664 or described in section 4947.

The chart below shows types of payments that may be exempt from backup withholding. The chart applies to the exempt recipients listed above, 1 through 15.

IF the payment is for	THEN the payment is exempt for
Interest and dividend payments	All exempt recipients except for 9
Broker transactions	Exempt recipients 1 through 13. Also, a person registered under the Investment Advisers Act of 1940 who regularly acts as a broker
Barter exchange transactions and patronage dividends	Exempt recipients 1 through 5
Payments over \$600 required to be reported and direct sales over \$5,000 <sup>1</sup>	Generally, exempt recipients 1 through 7

<sup>&</sup>lt;sup>1</sup>See Form 1099-MISC, Miscellaneous Income, and its instructions.

# Part I. Taxpayer Identification Number (TIN)

**Enter your TIN in the appropriate box.** If you are a resident alien and you do not have and are not eligible to get an SSN, your TIN is your IRS individual taxpayer identification number (ITIN). Enter it in the social security number box. If you do not have an ITIN, see *How to get a TIN* below.

If you are a sole proprietor and you have an EIN, you may enter either your SSN or EIN. However, the IRS prefers that you use your SSN.

If you are a single-owner LLC that is disregarded as an entity separate from its owner (see *Limited liability company (LLC)* on page 2), enter your SSN (or EIN, if you have one). If the LLC is a corporation, partnership, etc., enter the entity's EIN.

**Note.** See the chart on page 4 for further clarification of name and TIN combinations.

How to get a TIN. If you do not have a TIN, apply for one immediately. To apply for an SSN, get Form SS-5, Application for a Social Security Card, from your local Social Security Administration office or get this form online at www.socialsecurity.gov. You may also get this form by calling 1-800-772-1213. Use Form W-7, Application for IRS Individual Taxpayer Identification Number, to apply for an ITIN, or Form SS-4, Application for Employer Identification Number, to apply for an EIN. You can apply for an EIN online by accessing the IRS website at www.irs.gov/businesses and clicking on Employer ID Numbers under Related Topics. You can get Forms W-7 and SS-4 from the IRS by visiting www.irs.gov or by calling 1-800-TAX-FORM (1-800-829-3676).

If you are asked to complete Form W-9 but do not have a TIN, write "Applied For" in the space for the TIN, sign and date the form, and give it to the requester. For interest and dividend payments, and certain payments made with respect to readily tradable instruments, generally you will have 60 days to get a TIN and give it to the requester before you are subject to backup withholding on payments. The 60-day rule does not apply to other types of payments. You will be subject to backup withholding on all such payments until you provide your TIN to the requester.

**Note.** Writing "Applied For" means that you have already applied for a TIN or that you intend to apply for one soon.

**Caution:** A disregarded domestic entity that has a foreign owner must use the appropriate Form W-8.

<sup>&</sup>lt;sup>2</sup>However, the following payments made to a corporation (including gross proceeds paid to an attorney under section 6045(f), even if the attorney is a corporation) and reportable on Form 1099-MISC are not exempt from backup withholding: medical and health care payments, attorneys' fees; and payments for services paid by a federal executive agency.

Form W-9 (Rev. 11-2005) Page **4** 

#### Part II. Certification

To establish to the withholding agent that you are a U.S. person, or resident alien, sign Form W-9. You may be requested to sign by the withholding agent even if items 1, 4, and 5 below indicate otherwise.

For a joint account, only the person whose TIN is shown in Part I should sign (when required). Exempt recipients, see *Exempt From Backup Withholding* on page 2.

**Signature requirements.** Complete the certification as indicated in 1 through 5 below.

- 1. Interest, dividend, and barter exchange accounts opened before 1984 and broker accounts considered active during 1983. You must give your correct TIN, but you do not have to sign the certification.
- 2. Interest, dividend, broker, and barter exchange accounts opened after 1983 and broker accounts considered inactive during 1983. You must sign the certification or backup withholding will apply. If you are subject to backup withholding and you are merely providing your correct TIN to the requester, you must cross out item 2 in the certification before signing the form.
- **3. Real estate transactions.** You must sign the certification. You may cross out item 2 of the certification.
- **4. Other payments.** You must give your correct TIN, but you do not have to sign the certification unless you have been notified that you have previously given an incorrect TIN. "Other payments" include payments made in the course of the requester's trade or business for rents, royalties, goods (other than bills for merchandise), medical and health care services (including payments to corporations), payments to a nonemployee for services, payments to certain fishing boat crew members and fishermen, and gross proceeds paid to attorneys (including payments to corporations).
- 5. Mortgage interest paid by you, acquisition or abandonment of secured property, cancellation of debt, qualified tuition program payments (under section 529), IRA, Coverdell ESA, Archer MSA or HSA contributions or distributions, and pension distributions. You must give your correct TIN, but you do not have to sign the certification.

# What Name and Number To Give the Requester

For this type of account:	Give name and SSN of:
1. Individual	The individual
Two or more individuals (joint account)	The actual owner of the account or, if combined funds, the first individual on the account 1
3. Custodian account of a minor	The minor <sup>2</sup>
(Uniform Gift to Minors Act) 4. a. The usual revocable savings trust (grantor is also trustee)	The grantor-trustee <sup>1</sup>
b. So-called trust account that is not a legal or valid trust under state law	The actual owner <sup>1</sup>
5. Sole proprietorship or single-owner LLC	The owner <sup>3</sup>
For this type of account:	Give name and EIN of:
6. Sole proprietorship or single-owner LLC	The owner <sup>3</sup>
7. A valid trust, estate, or pension trust	Legal entity <sup>4</sup>
Corporate or LLC electing corporate status on Form 8832	The corporation
Association, club, religious, charitable, educational, or other tax-exempt organization	The organization
Partnership or multi-member     LLC	The partnership
11. A broker or registered nominee	The broker or nominee
12. Account with the Department of Agriculture in the name of a public entity (such as a state or local government, school district, or prison) that receives agricultural program payments	The public entity

List first and circle the name of the person whose number you furnish. If only one person on a joint account has an SSN, that person's number must be furnished.

**Note.** If no name is circled when more than one name is listed, the number will be considered to be that of the first name listed.

#### **Privacy Act Notice**

Section 6109 of the Internal Revenue Code requires you to provide your correct TIN to persons who must file information returns with the IRS to report interest, dividends, and certain other income paid to you, mortgage interest you paid, the acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA, or Archer MSA or HSA. The IRS uses the numbers for identification purposes and to help verify the accuracy of your tax return. The IRS may also provide this information to the Department of Justice for civil and criminal litigation, and to cities, states, the District of Columbia, and U.S. possessions to carry out their tax laws. We may also disclose this information to other countries under a tax treaty, to federal and state agencies to enforce federal nontax criminal laws, or to federal law enforcement and intelligence agencies to combat terrorism.

You must provide your TIN whether or not you are required to file a tax return. Payers must generally withhold 28% of taxable interest, dividend, and certain other payments to a payee who does not give a TIN to a payer. Certain penalties may also apply.

<sup>&</sup>lt;sup>2</sup>Circle the minor's name and furnish the minor's SSN.

<sup>&</sup>lt;sup>3</sup>You must show your individual name and you may also enter your business or "DBA" name on the second name line. You may use either your SSN or EIN (if you have one). If you are a sole proprietor, IRS encourages you to use your SSN.

<sup>&</sup>lt;sup>4</sup> List first and circle the name of the legal trust, estate, or pension trust. (Do not furnish the TIN of the personal representative or trustee unless the legal entity itself is not designated in the account title.) Also see *Special rules regarding partnerships* on page 1.

# Affil iate program instructions

Please fill out and fax the following forms to 775-295-3961.

- Affiliate Application (Affiliate Information Form)
- Affiliate Agreement
- IRS Form W-9 (no need to fax the instructions)

You may begin submitting customers immediately using the enclosed application forms (see below). Please note that payouts cannot be made until we have a valid IRS Form W-9 on file for you.

Keep copies of the Applications and Current Guidelines for future submissions.

We will send out updated guidelines as necessary.

Thank you for allowing us to serve your customers.

# **MOBILE HOME LOANS WITHOUT LAND**

# **REFINANCE APPLICATION**

Fax to: 775-295-3961

				Date:
			ne that sits on Leased Land, F vith the house. <b>GOOD CREDI</b>	
Submitted By:				
	Name)	(Company)	(Phone Nu	mber)
<b>Borrowers Contac</b>	et Info:			
	me			
Contact Info:	Day Phone	Eve P	hone	
	Cell Phone	E-Mai	il	
Best time and me	thod to contact:			
Property Info: Property Address	:			
. ,	:(Street Number)	(City)	(State)	(Zip)
Type of Home:	Singlewide	Doublewide	Triple-Wide	
	Quad-Wide	Modular	<u> </u>	
What Year is the	Mobile Home?		<u>_</u>	
Occupancy: Do a	III applicants live in the	e home full-time as th	neir Primary Residence?	
Yes		-Signer/Family member liv	ves in MH/2 <sup>nd</sup> Home/Investme	nt Property
Excellent / Goo		oor / Extremely	ood to Excellent Credit w/ at le Ugly / No Credit _	
	ose of this Refinance ate and Payment, Remove Ex-Sp		ebt Consolidation, Home Improve	ements)
Current Loan Info	: Lender	%Rate	Payment <u>\$</u>	
Type of Job/Proo	f of Income: W-2 E	mployee	1099 Contractor	
Tips/Cash	Self Employed	Other		
			(explain)	
<b>Additional Comme</b>	ents:			

Note: <u>DO NOT</u> type or send a 1003 - <u>DO NOT</u> Pull credit

# **MOBILE HOME LOANS WITHOUT LAND**

# **pur chase APPLICATION**

Fax to: 775-295-3961

City)  Doublewide  Modular  (minimum purchase	(State) Triple-Wide	
Eve Phone   E-Mail	(State) Triple-Wide	
City)  Doublewide  Modular  (minimum purchase	(State) Triple-Wide	
(City)  Doublewide  Modular  (minimum purchas	(State) Triple-Wide	
(City)  Doublewide  Modular  (minimum purchase)	Triple-Wide	
Doublewide Modular (minimum purchas	Triple-Wide	
(minimum purchas	se price is \$26K)	
(minimum purchas	se price is \$26K)	
	se price is \$26K)	
/ 10% / 15% / 20 applicants = 5%. Min. DP for Co-Signed to	$0\% $ / > $20\% $ loans and $2^{nd}$ Homes, etc = $20\%$	6)
altor / MH Dealer / grams do not allow MH Dealer sales		
d to live in the home full-tim	ne as their Primary Re	sidence?
is Co-Signer/Family member to live	e in MH/2 <sup>nd</sup> Home/Investme	nt Property
/-2 Employee 1	1099 Contractor	
Other	(ovnlain)	
V	_ / Poor / Extremely Ug W-2 Employee 1	e their credit? (MUST Have Good to Excellent Credit w/ at leat / Poor / Extremely Ugly / No Credit W-2 Employee 1099 Contractor Other (explain)

Note: <u>DO NOT</u> type or send a 1003 – <u>DO NOT</u> Pull credit

### MOBILE HOME LOANS WITHOUT LAND

# <u>Affiliate Program</u>

The MH-Loans.com affiliate program is designed so that you should spend only about 5 minutes with each of these customers!

Simply fax the appropriate application – we do the rest!

- We pull the credit and screen the customer.
- We handle ALL of the paperwork.
- We contact the customer and answer any questions they may have about their loan.
- We give them an individualized savings quote. If we can't save them money, we will tell them right away.
- We handle all the details involved with completing their loan.
- We send out periodic spreadsheets detailing which loans are near funding. The frequency depends on your volume.
- When loans fund, we send you a check!

#### **Guidelines (Which Customers can we help?):**

- Minimum credit scores = 620. **DO NOT PULL THE CREDIT.** Just ask the customer how he would rate his credit. We will pull credit only if the customer meets the rest of the program guidelines.
- APPLICANTS MUST HAVE GOOD TO EXCELLENT CREDIT. Scores alone are not the determining factor.
- Prior Bankruptcy, Consumer Credit Counseling, or Debt Consolidation requires at least 2 years of re-established credit with 3 NEW accounts and ZERO late payments.
- Full income documentation required for all mobile homes.
- Max DTI = 45%.
- The best programs are available for homes 15 years or newer.
- Homes as old as 1977 are eligible on a case by case basis.
- Pre-HUD homes as old as 1970 are eligible in California ONLY. Rate/Term refi's ONLY (NO Cash Out on Pre-HUD homes. NO Purchase loans on Pre-HUD homes).
- Singlewides, Doublewides, Triple-Wides All OK.
- Park-Model Homes are not eligible.
- Minimum loan amount = \$15K Refi's / \$26K Purchase loans.
- The customer's current rate should be at least 9 10% in order to realize any significant savings by refinancing.
- Owner occupied primary residence preferred. Second homes, vacation homes, homes for relatives are handled on a
  case by case basis.
- NO INVESTMENT OR RENTAL PROPERTIES.
- All states OK except AK, CT, HI, MA, ME, NV, and NJ.
- If a deal is submitted through multiple sources, credit and payout will go to the first to send the application.

#### Pay Scale (What is in it for you?):

#### **Refinance Transactions:**

- Singlewide Mobile Homes = \$350 each.
- Doublewide/Triplewide/Quad Wide Mobile Homes = \$500 each.

#### **Purchase Transactions:**

• \$250 each regardless of the size home.

This may not seem like a large sum of cash until you consider the fact that most of these loans average between \$25K and \$30K (there isn't a whole lot of money to be made on a loan that small) and that you should have <u>less than 5 minutes of your time</u> invested in each application.

We fully understand that your referral to us is a direct reflection on your business. We will always treat your customers with the utmost courtesy and respect.

We fully respect the current relationships you have with realtors, builders, and others that send you loans. We will never try to get these people to circumvent you and send loans directly to us. In fact we encourage them to contact you directly whenever they have a mobile home borrower they would like to refer. We know that a solid and honest relationship with you will generate a steady flow of applications. We will do everything within our power to maintain that relationship.

We thank you for your recommendation of MH-Loans.com. We look forward to serving your customers.